



## **North Lake County Hospital Tax District Request for 2023-2024 funding.**

Community Health Centers, Inc. (CHC, Inc.) operates 17 Federally Qualified Health Centers in Orange and Lake Counties. Two of our sites, Leesburg Family Health Center and Tavares Family Health Center, fall within the North Lake County Hospital District. In all, CHC, Inc. has 5 clinic sites in Lake County and 12 in Orange County.

Community Health Centers requested \$300,000 for the year ended June 30, 2023. We may come in a little short of that amount for the period. This was caused by increased Medicaid given to patients during the public health emergency. Medicaid coverage unwinding is currently happening which will have the effect of many patients losing Medicaid coverage and reverting to uninsured status. We respectfully request funding in the amount of \$300,000 for the period of July 1, 2023, through June 30, 2024. Which represents no increase from previous year. As you will see from narrative below, CHC, Inc. provides approximately \$1,500,000 of charity care to residents of the North Lake County Hospital Tax District.

**Medical Care:** Leesburg Family Health Center and Tavares Family Health Center during the 12-month period ended June 30, 2023, provided care to 1,823 individuals at 200% of poverty and below. These patients generated 3,192 clinic visits of which 2,504 were submitted for Health District reimbursement. The dollar value of this charity care including laboratory costs exceeded \$750,000. Fees collected from these patients were \$54,435 during this period. For patients at 100% of poverty and below we have a nominal fee of \$20 and for patients between 100% and 200% of poverty we offer a sliding fee scale. Studies have shown that when patients do pay a nominal fee they are empowered to participate in their medical care and that the care they receive has greater personal value. Although the public health emergency has ended, in response to the Covid-19 pandemic CHC, Inc. has strengthened our ability to provide services through telemedicine which has had a positive impact on those patients in the service area. CHC, Inc. has also provided Covid-19 Testing and vaccinations to residents at no charge. Laboratory fees are not billed to the Health District.

**Pharmacy Care:** During the period of 12-month period ended June 30, 2023, the 340B pharmacy within both Leesburg Family Health Center and Tavares Family Health Center filled 65,116 prescriptions of which 23,300 were for uninsured individuals. As an FQHC, participation in the 340B program allows us to purchase pharmaceuticals at a lower cost and charge much less than retail pharmacies. These cost savings are passed on to our patients. The amount of charitable pharmacy services provided through these prescriptions exceeded \$480,000 for this period. These services are not billed to the Health District.

**Behavioral Health Care:** CHC, Inc. offers behavioral health services. services to the patients at Leesburg Family Health and Tavares Family Health. CHC, Inc. now employs 4 LCSW's, 2 psychiatric nurse practitioners and a psychiatrist which via telemedicine enhances services to patients at all CHC locations. We anticipate that this will bolster our behavioral health program and provide some substance abuse counseling to begin to address the severe opioid issues that plague our communities. Studies have shown that approximately 60% of the patients at an FQHC need behavioral health services. During the 12 months ended June 30, 2023, CHC, Inc. provided approximately \$240,000 of charity care related to behavioral health services. These services are not billed to the Health District.

**Dental Services:** CHC, Inc. offers dental services at both its Leesburg and Tavares locations. While not under the auspices of the Health District guidelines, it is worth note that CHC, Inc. provided dental services to 400 individuals at below 200% of poverty and below at a cost more than \$300,000. These services are not billed to the Health District.

**Optometry Services:** CHC, Inc. offers optometry services at its Leesburg location. We provided optometry services including eyeglasses when necessary to 277 patients below 200% of poverty. These services are especially important to children with vision problems as it improves their educational opportunities. Also it is important to the high volume of diabetic patients who have their vision monitored for retinal changes due to disease. These services are not billed to the Health District.

## Community Health Centers, Inc. \$123 Million Economic Impact

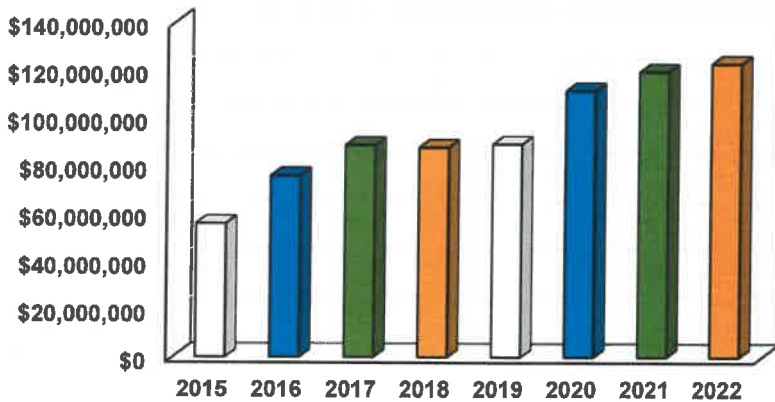
Florida's Community Health Centers (CHCs or FQHCs) have provided high quality, comprehensive primary care services in medically underserved communities for more than 50 years. Florida's 54 FQHCs treat 1.8 million patients at more than 750 locations statewide, including dozens of mobile units and over 100 school-based locations.

Community Health Centers, Inc. (CHC, Inc.) operates 20 within Orange and Lake Counties. These sites provided 213,300 visits to 62,400 unduplicated patients in 2022 – of which 40% of patients reporting incomes were at or below 200% of the poverty level and 79% either had no insurance or were enrolled in Medicaid.

Using IMPLAN modeling software that is adjusted for COVID impacts, the Florida Association of Community Health Centers (FACHC), the state primary care association, has determined the overall **economic impact of Community Health Centers, Inc. in 2022 was \$123 million.**

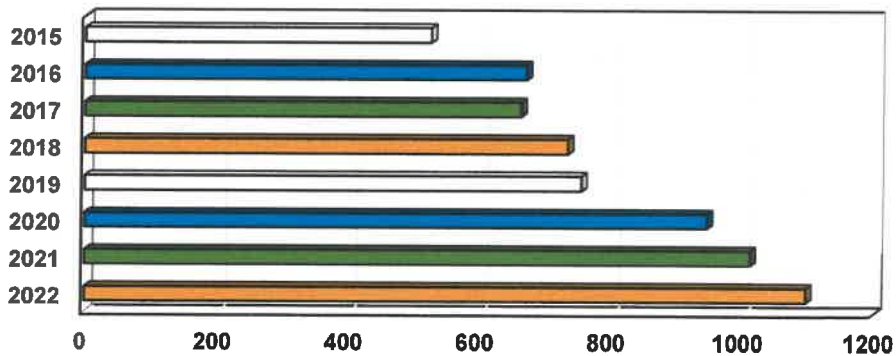
There is a **return on investment of 190%** for each \$1.00 invested in CHC.

### Economic Impact of Community Health Centers, Inc. 2015 - 2022



**CHC, Inc. accounted for 1,097 jobs in 2022 throughout their service area,** providing for jobs both at the Center and throughout the neighborhoods and communities in which they are located. In addition to the 741 CHC positions (direct jobs), 356 additional indirect/induced jobs are sustained as a result of activity generated by the Center and staff.

### Community Health Centers, Inc. Job Creation 2015 - 2022





Community Health Centers (CHC) is an organization of family health centers that provide high-quality, affordable medical, pediatric, dental, behavioral health, and pharmacy care throughout Central Florida.

We are a community-driven healthcare organization dedicated to serving our patients and their families locally, in the neighborhoods that they live and trust. We provide quality and compassionate healthcare services to many diverse communities and do so in a way that consistently overcomes economic, cultural, and geographic barriers.

Health Centers across Florida have been evolving their business model each year to respond to the current environment and community needs, often times ahead of the curve as incubators of innovation. While telehealth has taken off (CHC, Inc. provided 14,000 telehealth visits in 2022), new and creative ways of providing more traditional care are also being explored.



One of the largest areas of growth at CHCs in Florida in recent years has been in expanding their behavioral health (mental health and substance use disorder) workforce and service availability. One in ten CHC, Inc. patients were behavioral health patients in 2022.

	Econ Impact	Jobs	ROI
<b>Orange County</b>	\$100,008,415	884	198%
<b>Lake County</b>	\$23,023,895	213	162%
<b>CHC, Inc. Total</b>	<b>\$123,032,310</b>	<b>1,097</b>	<b>190%</b>



Accredited by the

**ACCREDITATION ASSOCIATION**  
for AMBULATORY HEALTH CARE, INC.

The Florida Association of Community Health Centers (FACHC) is designated by the U.S. Health Resources and Services Administration (HRSA) as Florida's Primary Care Association (PCA). The primary mission of FACHC is to improve access to quality health services by bringing together agencies, legislators and key persons able to affect health care services. Learn more about FACHC and Florida's Community Health Centers at our website: <http://www.fachc.org> or at the U.S. Bureau of Primary Care (BPHC) website <https://bphc.hrsa.gov/>

